

Migration Best Practices Offering

Is it time to refresh your desktops?

Many enterprises today have multiple versions of outdated terminal emulation and PC X server software installed on their desktops, often from different vendors. Given the complexity, inefficiency, and cost of this scenario, it makes sense to move to a single-vendor solution.

The best time to standardize is during a desktop refresh, such as a Windows 7 upgrade, when the cost is lowest. But after you standardize your terminal emulation software, how do you make sure your existing applications are fully supported on Windows 7?

Attachmate – the specialists for connectivity

The Migration Best Practices offering from Attachmate® Professional Services helps you upgrade your existing Attachmate terminal emulation product or standardize on the latest innovative solution from Attachmate, the market leader in connectivity software.

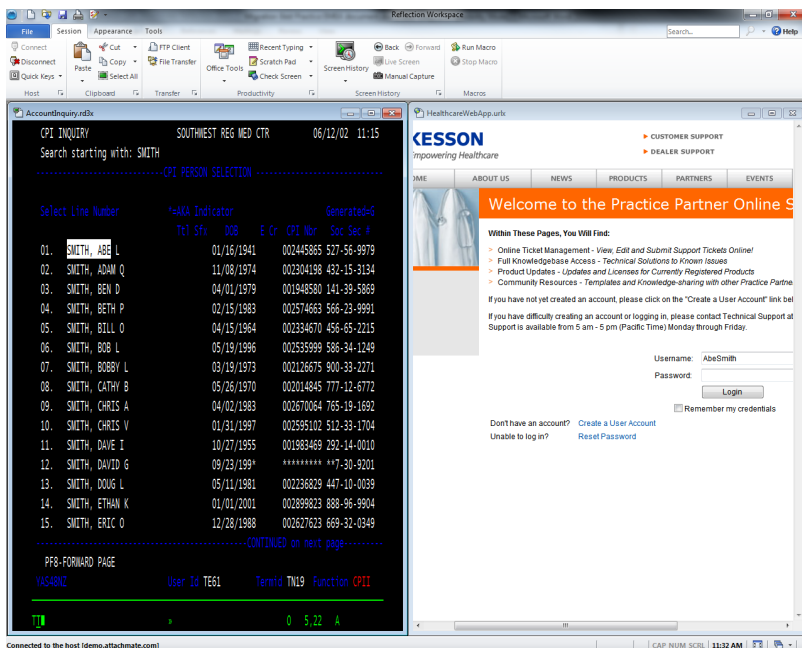
With almost 30 years of experience, our terminal emulation and PC X server software specialists will focus on your connectivity requirements and will endeavour to ensure that your terminal emulation

applications are up and running after the upgrade. This service will free up your time for other important tasks related to a Windows 7 migration.

Migration Best Practices offering

The Attachmate Migration Best Practices offering includes a workshop on connectivity software, an assessment of existing connectivity software at your site, and recommendations for migration best practices tailored to your specific needs. This offering allows you to:

- Update your terminal emulation software and ensure that it works smoothly with Windows 7
- Learn more about how to standardize your critical applications
- Better understand enterprise systems in use in your organization
- Make host data available to more users
- Leverage host data in web-based applications
- Gain control over how your users are accessing mission-critical business applications
- Leverage existing business process automations created with macros and HLLAPI



With Reflection 2011, integration between host- and web-based applications is now possible.

The Attachmate Migration Best Practices offering includes an analysis of all existing Attachmate connectivity products, such as EXTRA!® and Reflection®, as well as most common products from other vendors. The migration recommendations included in the Best Practices Report are based on these Attachmate solutions:

- Reflection
- Reflection for the Web
- EXTRA!
- INFOConnect®
- Reflection X

Pricing details

The Attachmate Migration Best Practices offering is offered at attractive rates that are below our standard consulting rates. Please contact your Professional Services Engagement Manager or your Attachmate Sales Representative for current pricing.

About Attachmate Professional Services

The Attachmate Professional Services team brings years of collective experience in helping enterprise customers all over Europe successfully complete migration projects.

Our team assists you within your migration and standardization processes for connectivity software, ensuring your business critical applications are available to your users without interruption and at highest efficiency.

For additional information about Attachmate software solutions and services, please visit www.attachmate.com or contact your local Attachmate sales team.

Why move to an all-Attachmate solution?

Here are a few good reasons:

- Support for leading virtualization platforms, such as VMware, Citrix XenApp, and Microsoft App-V.
- Multiple levels of security, including SSL/TLS, SSH, and Kerberos.
- Centralized management and deployment options.
- A completely modern user experience for increased user productivity.
- World-class, award-winning customer support.
- Seamless upgrades from Attachmate and non-Attachmate terminal emulators – preserving settings, macros, and keyboard maps.
- Proven migration plans, inventory assessments, deployment services, and training.

Attachmate has been committed to terminal emulation for nearly three decades. We know how to address your evolving desktop needs.



Austria:
+43 (0)1595 4335

Benelux:
+31 (0)172 50 5555

Europe:
+44 (0)1344 724 000

France:
+33 (0)1 55 62 50 00

Germany:
+49 (0)89 993510

Italy:
+39 02 99 06 02 01

Middle East:
+90 (0)216 663 60 10

Nordics:
+46 (0)8 6301700

South Africa:
+ 27 (0)11 322 8300

Spain:
+34 91 640 25 00

Switzerland:
+41 (0)43 399 2090

UK:
+44 (0)1344 724 000

Attachmate EMEA Sales B.V.
Raoul Wallenbergplein 23
2404 ND Alphen a/d Rijn
The Netherlands

ConsultantOnDemand@attachmate.com
www.attachmate.com